

# A Future Communications Strategy for CAMI

#### CTA/CIMH Workshop Barbados, April 7, 2011





# 4 key things

- Communication is 50% talking and 50% listening
- The customer is king or queen today
- You must give people a gift of time
- We need to shift from 'educating' to engaging
- Collaboration, collaboration



# Even though we live here we are now part of this!



# Some trends to think about



#### You will be manager of your own personal network

- It must be win-win.
- It requires a high degree of self-responsibility.



#### You will be going global while staying local

- Your local world is going to become more important.
- But it will increasingly be within an all-embracing global context.



#### You will live more mobile lifestyles

- You will be connected 24/7/365.
- Systems will become decentralised, smaller, smarter, and highly visual.



#### You will need to be part of virtual alliances

- You will do business with people you don't ever meet.
- You will need to get to know them through recommendations.



#### You will sure need to think about sustainability

- Resource use efficiency will become a huge issue.
- That will change almost everything in your life.



## **Educating versus engaging**

# Educating people is one thing





# Engaging them is another!

#### Interaction is an essential today

## We now live in two worlds





CAMI Workshop	We need a dual profile			
REAL WORLD	Impact level	DIGITAL WORLD Impact level		
Face-to face	٠	Social networks		
Traditional advertising UV R D LOOKS GOOD N FRINT C LI 2004 D HORNE OF THE REAL C LI 2004 D HORNE OF THE REAL C LI 2004 D HORNE OF THE REAL D LI DE DANNE OF THE REAL OF TH		Interactive Video – Skype		
Public speaking	٠	Website		
Publications		E-publications		
Personal achievement		Mobile networks		

◆ Local ◆◆ Wider but very restricted ◆◆◆ Global 24/7/365



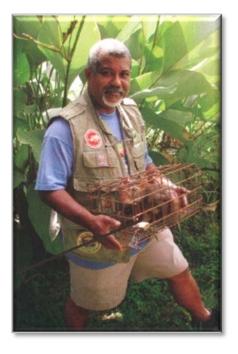
## **Global innovation**







# **Breaking with convention in T&T**



**Dr Gary Garcia** 

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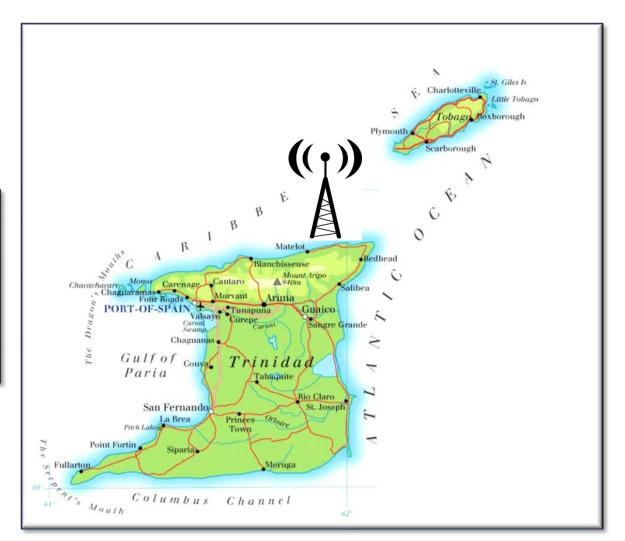
# Using 'appropriate technology' in SVG

#### CAMI Workshop





# **Community radio in Toco**



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# **Using explanatory visuals**



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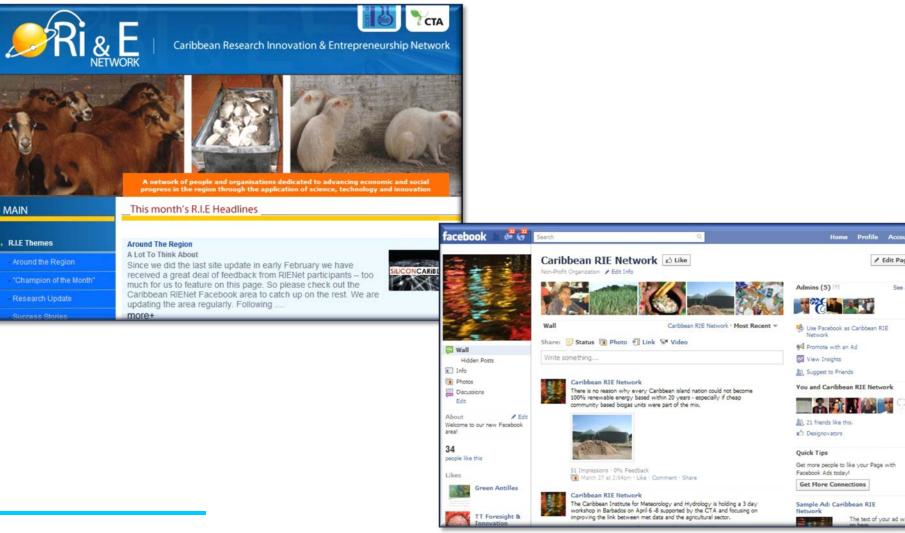
# **Facilitating Caribbean** communities of interest

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# What I want and what I need

What I want is priceless!

# What I need is the lowest price!





# **Strategy Development Sessions**





# **Session 1: Content & Options**

Content Focus	Channel Option	Strengths	Weaknesses



# **Session 1: Content & Options**

Content Focus	Channel Option	Strengths	Weaknesses	Votes	Rank
Rainfall - 4-5 day forecasts	Radio/ a.m. Paper	Coverage	Access, power	18	4
Crop scheduling management	Newspaper Farmer meeting	Readily available LT FC	Update, literacy Low TO	14	9
Temperature	SMS	Info real time. Alerts	Text 'savvyness'	13	10
Info short/med/long	Radio, SMS, etc.	Quick distribution	Tech limits	16	6
Wet and dry spell info	Pint and electronic + Ext Off		Uncertainty of interpret	15	7=
Training to use info	Small workshop	Sharing	Attendance	23	1
Zonal forecast requirements	Radio, TV, SMS, Web hotline	Walk with radio. SMS pot Graphics	Graphics on radio	7	11
Engagement and collaboration	Focus groups, feedback workshops, prototyping	Regular feedback Can learn a lot	Participation time required	21	2
Onset of rainfall –when and how much	SMS – early a.m. and evening	Real time info	Dead areas in some places	15	7=
Early warning for weather systems	SMS, media, TV radio	Coverage	Infrastructure system failure	19	3
Pest diseases – rainfall relationship	Workshops, bulletins	Interactive and need to answer questions	Farmer has limited time	17	5



# **Session 2: 5 Key Action Items**

	What needs to be done?	By Whom?	By When?
1			
2			
3			
4			
5			



# **Session 2: 5 Key Action Items**

	What needs to be done?	By Whom?	By When?	Votes	Rank
1	Analyse data to provide a better basis for information delivery to farmers	Met. services	Now	17	5
2	Training for farmers and met . Service staff to enhance communications	Met. services, farmers	3 months	24	1=
3	SMS set-up – phone costs etc.	Telcos	2 months later	14	7=
4	Building trust in the relationship between MS and Farmers	Met. Services, farmers	6 months	16	6=
5	Training in communications to understand each other's needs	Met services, Farmers	6 months	19	3
6	Weather stations – encourage farmers to have in area	Farmers / Met. services	12 months	13	
7	Collaboration workshop – info relevant to farmers	Met. services , Extension Officers	2 months	16	6=
8	Hands on help with retrieving of information through SMS etc.	Service Providers	1 month	24	1=
9	Farmers forum, sharing success etc.	Min of Ag and R&D agencies	3 month p.m.?	16	6=
10	Engagement and collaboration – SH meeting to create a sense of urgency – why it is a priority – benefits to farmers etc. Commit	Farmers, Min of Ag, Met. services	3 months	16	6=
11	Training and use of info - train the trainers to communicate. With M&E and fixed KPIs	CAMI, communications experts, CARIMAC ,	6 months + 3 months	18	4
12	Crop scheduling and management – done at national level in each country - short, med, long term – and channels	Met Services, Min of Ag.	3 months + ++	16	6=

Note: It was suggested that 2 – 6 months be added to the target times to allow for the 'bureaucratic delays' common in the region





# Thank you for participating!



